



## **We are recruiting a Sales or Applications Engineer who is a Metrology expert.**

Lambda is a leading supplier of characterisation, measurement and analysis equipment applied to signals, from DC to Light. Our company offers hardware, software and integrated solutions. Lambda provides non-contact measurement systems, machine vision solutions, laser and electrical test and measurement equipment to a wide customer base.

To further expand our existing customer base in the field of materials surface profiling and materials analysis across the UK and Ireland, we have an opportunity for a **Sales and Applications Engineer** to join the Lambda team. The successful candidate will be familiar with the measuring techniques associated with, and selling optical metrology instruments.

### **Responsibilities:**

- Sample testing, technical support, integration and installation.
- Customer related product feasibility studies and sample analysis.
- Product sales support, customer visits, marcom activities and events.
- Identify complementary products to add to existing product line.

### **Qualifications:**

- Scientific education (degree or equivalent) and background in Mechanical Engineering, materials science, or any equivalent area of the physical sciences.
- Experience working with optical measurement equipment/instrumentation in industry and academia.
- Ability and confidence to provide "on-site" technical support and demonstrations.

### **Person:**

- Passion for technology and desire to act as the sales consultant within a technically driven market.
- Organised, detail-oriented, a self-starter, a positive attitude and excellent communication skills.
- Ability to establish strong working relationships with customers and suppliers.
- Flexibility and willingness to travel throughout the UK and Ireland.

A competitive base salary plus quarterly sales-related commission will be payable. Benefits include company car, private medical insurance, profit share and membership of a Company Pension Plan.

If you are interested in this vacancy, please apply in writing, enclosing your current CV to:

### **Anne Fallon**

Lambda Photometrics Ltd  
Batford Mill, Harpenden, Herts, UK AL5 5BZ  
Email: [anne.fallon@lambdaphoto.co.uk](mailto:anne.fallon@lambdaphoto.co.uk)  
Web: [www.lambdaphoto.co.uk](http://www.lambdaphoto.co.uk)